

## **BECOME A BANKER!!**

Own India's biggest mall and provide essential services in your neighbourhood

Special pricing at just

₹ 9999/-

inclusive of all taxes

Assured Banking
BC Point







Micro ATM

Total Healthcare Services







Assisted
Online Shopping &
Travel Services

**VAKRANGEE KENDRA: WITH MICRO ATM** 



# AMAZING PRODUCTS & SERVICES... ATTRACTIVE PRICING & HIGH EARNINGS !!







Become the Banker & Essential Service Provider of your Neighbourhood!!

#### **EARNING COMPARISON WITH COMPETITORS**

VAKRANGEE'S BC & ATM MODEL

WITH OTHER PEER'S
MODEL

₹ 40\*
Per Bank Account Opening



0.35%\*
of the Fixed Deposit Amt (Banking)



### Special Price at just ₹ 9,999!!

inclusive of taxes

- Based on Bank provided for BC point services.
- Actual earnings may vary based on shop location, demography & franchisee ambition.

#### **ESSENTIAL SERVICES**



**Banking BC Point Service** 



Micro ATM Service



**Online Demat & Trade Account Opening** 



**Assisted Online Shopping** 



**Total Healthcare Service** 



**Bill Payments & recharges** 



Assisted Online Travel Services & many more...



DID YOU KNOW

**COMPLETE INVESTMENT:** 

2. ATM & OTHER EOUIPMENT

3. WORKING CAPITAL FOR BANK &

1. STORE INTERIORS

YOU CAN EASILY MAKE ENOUGH IN 2 - 3 MONTHS TO COVER THE

# AMAZING PRODUCTS & SERVICES... ATTRACTIVE PRICING & HIGH EARNINGS !!





## BFSI Services available at your kendra







- Cash Withdrawal/ **Deposit services**
- **Other Banking** services

























- **Lead Generations of Personal** / Home / Business Loans
- **Pan Card Service**
- **CIBIL Score Service**







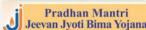












- Life Insurance
- **General Insurance**
- **Health Insurance**



# Assisted E-Commerce services available at your kendra









- Online Shopping of Goods
- Online Shopping of Jewellery











- Telemedicine services
- Online Shopping of Medicines















- Bill Payments
- E-Mitra services in Rajasthan









- Bus Ticket Booking
- Flight/Hotel Ticket Booking







 Online Agriculture Product & Services



# Assured Banking BC Point — Key Benefits To Franchisees

FREE ASSURED BANKING BC POINT WITHOUT
ANY EXTRA CHARGES / FEES / DEPOSITS

NO EXTERNAL DEPENDENCY ON BANK FOR BC
POINT ACTIVATION

HASSLE FREE BC POINT ACTIVATION WITHIN A
WEEK

REAL-TIME DIGITAL ACCOUNT OPENING
FACILITY WITHOUT PHYSICAL DOCUMENTATION

**HIGHEST COMMISSIONS IN THE INDUSTRY!!** 

INTEROPERABLE BANKING FACILITY: CASH WITHDRAWAL FROM ALL BANK ACCOUNTS





Particulars	Vakrangee*	Other Banks
Account Opening	Rs. 40	Rs. 16 – Rs. 20
Fixed Deposit	0.35% of the Amount	Rs. 4 – 20 Fixed Fee
Commission for Cash Deposit / Cash Withdrawal till transaction size of Rs. 4000		





### Benefits of SBM Banking BC Point

	Particulars	SBM BC Point	Other Bank BC Point
	Time to activate a BC Point	Less than a week	3 – 6 months
ì	Physical Branch Inspection Required	×	
	External Dependency on the Bank	X	
	Distance travelled to Bank Branch for Cash Withdrawal / Cash Deposit	Less distance as Bank Branch of any Bank will work	More distance as Bank Branch of only particular tied up Bank
	Account Opening - Commission to Franchisee	Rs. 40	Rs. 16 – Rs. 20
	Commission for Cash Deposit / Cash Withdrawal till transaction size of Rs. 4000		•

SBM BC Point:
Attractive Commissions &
Monopolistic Position for
Customer transactions

# QUICK PAYBACK & STRONG PROFITABILITY

Illustration: If Franchisee opens 5000 accounts in the first 3 months, then the Income commission from the same is

Rs. 2,00,000!!

(5000 accounts at Rs.40)







# Your Complete Health Package



- No need to travel to Clinics or Hospitals for any Medical need.
- Unlimited Tele consultation with the Best Doctors available in English, Hindi & many other Regional languages.

#### Variant - 1

Option - 1

Option - 2

3 Blood Test

**Vouchers** 

(61 Parameters)

availablity

#### 3 Blood Test **Vouchers**

(61 Parameters)



Tele / Video Consultation from the best doctors for 2 Members



Vouchers worth upto

₹ 1500/-

of Netmeds.com



# Unlimited 24/7

**FREE Medicines** 

Tele / Video Consultation from the best doctors for 2 Members

Vouchers worth upto

₹ 1500/-

of easymedico





### **FREE MEDICINES**







#### Variant - 2

Option - 1

Option - 2

Upto 20% off

On more than

16500 Hospitals

Unlimited 24/7

#### Upto 20% off

On more than 16500 Hospitals



Unlimited 24/7 availablity<sup>1</sup>



### availablity'

Tele / Video Consultation from the best doctors for 2 Members

#### **FREE Medicines**

Vouchers worth upto

₹ 2000/-

of Netmeds.com



#### **FREE Medicines**

Vouchers worth upto

₹ 2000/-

of easymedico











# NEW ATTRACTIVE HEALTHCARE SERVICES ACTIVATED AT YOUR KENDRA

# TOTAL HEALTHCARE SERVICES AT HUGE DISCOUNTED PRICING

01

EXCITING BENEFITS WITH NEW COMPREHENSIVE HEALTH PLANS AT JUST ₹ 999 & ₹ 1000

02

FREE MEDICINES WORTH ₹ 1500 (PLAN ₹ 999) & ₹ 2000 (PLAN ₹ 1000)

03

FULL BODY HEALTH CHECKUP - 3 VOUCHERS OF 61 TESTS (INCLUDED WITH PLAN ₹ 999)

04

UNLIMITED 24x7
TELE/ VIDEO CONSULTATION
WITH EXPERT DOCTORS





### NEW LAUNCHED DEMAT ACCOUNT SERVICE

### **UNIQUE FEATURES OF DEMAT & TRADING ACCOUNT**







FREE DEMAT/ TRADING ACCOUNT ONLINE INSTANT
PAPERLESS
ACCOUNT
OPENING

IPO INVESTMENTS

LOW BROKERAGE MUTUAL FUNDS INVESTMENTS

**HUGE EARNING POTENTIAL!!** 



# Invest Today, Secure Your Tomorrow

QUICK PAYBACK
WITH HIGH
COMMISSIONS !!

Open Demat And Trading Account
For Trading In Share Market For FREE!

Trade NOW
Secure FUTURE

### Services of Demat Account

- Equity Trading
- Derivative Trading
- Currency Trading
- Commodity Trading



### Key Features/ Benefits

- · Zero account opening fee
- · Instant paperless account opening
- · Quick apply for IPO
- · Live market data and Easy Trade
- Tips on stock and expert consultation



Basic documents needed

(Aadhar card, Bank account & PAN Card)



Get a digital PAN Card made in just 30 minutes!

### Enjoy lifetime free delivery trade\*







Trading



# **Unique Features of Assisted E-Commerce**

Own The World's

Biggest E-mall : More than

6 Crore+ products







Monopolistic
Offering of Marketplace &
Assisted Healthcare //

Complete Healthcare Package:
Tele medicine services and
doorstep delivery of Medicines



Rs. 1,00,000+
per month



High Quality Products & Services at Competitive Prices







Zero Inventory Model

<sup>\*</sup>Applicable for Assisted E-commerce service Source: Company



### **Bronze Model Look & Feel**



Store Exclusivity & Consistent Branding	BRANDING	<ul> <li>Exclusive store model with same service level and same customer experience.</li> <li>Standardized layout and design by L&amp;H (Lewis &amp; Hickey)</li> </ul>
Micro ATM in Outlet		<ul> <li>Micro ATM located within the store</li> <li>Potential to enhance the footfall significantly</li> </ul>
Centralized Monitoring System		<ul> <li>Centralized CCTV system. Better security at the store .</li> <li>Full compliance with RBI guidelines</li> </ul>
Digital Advertising	ADS	<ul> <li>Digital signage to enable centrally monitored advertisement campaigns</li> <li>Focus to initiate advertising revenue</li> </ul>
PIN-Pad Devices		To enable various kinds of payment modes at any Vakrangee Kendra

**The** Interior and Branding of the outlet should be done by the franchisee as per the Design Manual provided by Vakrangee



# Franchisee Financials



### **SUMMER SPECIAL OFFER: BRONZE MODEL WITH MICRO ATM**

Single Instalment : All Inclusive Rs. 9,999\*

(Rs. 8,474 + 1,525 (GST) = Rs. 9,999)



AGREEMENT SIGNING & VAKRANGEE KENDRA ID GENERATION



Offer Prices Valid
Only for First 1000
Applicants!!

ASSURED BC POINT WITH MICRO ATM SERVICES ALONG WITH OTHER ESSENTIAL SERVICES
FOR YOUR NEIGHBOURHOOD

\*Amount is Non Refundable 15



# **Understanding Franchisee On-Boarding Process**

**APPLICATION SUBMISSION** 

- Applicant to fill application form on below link
  - (https://apply.vakrangeekendra.in/)
- **Basic KYC and contact details**
- Details of proposed shop location (if available)
- **Application is submitted**

**INSTALMENT/S PAYMENT & CONFIRMATION** 

- On submission of Application form, applicant will get the 3 options:-
  - 1. Pay Online (Single Installment full payment)
  - 2. Pay Offline (Applicant will receive details of Virtual account on submission as well on email)
  - 3. Request a call back (Our representative will call you back)
- Applicant will receive payment confirmation email, upon payment being done

**AGREEMENT E-SIGNING** 

Upon receipt of payment, applicant will receive an email with the Pre-Filled franchisee agreement to initiate the Aadhaar based e-signing process

- **PROCUREMENT OF HARDWARE EQUIPMENT KIT BY FRANCHISEE** 
  - Franchisee to procure the Hardware kit as specified in the presentation
  - FRM can be contacted for support

**UPDATE OF PENDING DOCUMENTS** 

- PAN card
- **GST** registration certificate
- Kendra location with address proof
- **Proof of Bank account**

**VAKRANGEE KENDRA ID (VKID) GENERATION** 

- Vakrangee ID shall get generated
- Welcome Email with VKID details along with login credentials of VKMS portal
- Access to training/induction module in VKMS
- Kendra design manual link will be shared for initiating interior activity



# **Understanding Franchisee On-Boarding Process**

# ACTIVATION / INSTALLATION OF HARWARE EQUIPMENTS

- Franchisee to Install the Hardware Equipment's
- FRM can be contacted for support

### 8

#### **KENDRA INTERIOR DESIGN**

- Franchisee to complete Kendra interior work as per design manual
- Franchisee to upload of photos by franchisee for Go-Live readiness
- FRM can be contacted for any query resolution

9

#### **SERVICE ACTIVATION**

- All services will be activated as per applicability in the franchisee
- location with one transaction in
- each service
- Training material and videos will be provided in VKMS Training Module
- FRM can be contacted for support



### DOCUMENTS REQUIRED FROM APPLICANT

- Basic KYC PAN & Proof of Address
- Shop Address Proof
  - Lease agreement/Rent agreement OR
  - Proof of direct ownership OR
  - Power of Attorney
- GST registration certificate
- Proof of Bank Account
- Other Documents if any as required by Partners / Regulatory Bodies





# KENDRA INAGURATION & LAUNCH

Franchisee to plan Kendra inauguration activity for creating visibility

CONGRATULATIONS & BEST WISHES!!





# Responsibility Matrix: Vakrangee & Franchisee

Activity	Vakrangee	Franchisee
Payment		<b>/</b>
<ul> <li>Equipment –</li> <li>Laptop, POS Device, Biometric Device, Display Monitor, All in one printer, Safe with Lock, CCTV Camera with NVR, Currency Counting Fake Note detector Machine</li> <li>Optional Equipment - Digital Signage, Weighing Scale</li> </ul>		<b>\</b>
Service Activation - Assured Banking BC Point with Micro ATM services	<b>✓</b>	
Service Activation - Other Services such as Online Shopping, Travel, Telecom, Mobile Recharge etc.	<b>✓</b>	
Outlet location to be finalized		<b></b>
Working Capital required (for daily transactions)		<b></b>
Local level Marketing and awareness	Marketing artwork to be provided	<b>\</b>



# **Equipment Specification: Franchisee**

Sr. No.	Equipment	Specification
1	Laptop	Laptop: Essential: 4GB RAM, 128/256 GB SSD Drive, Micro SD Card Slot, Windows 10 Home, 1HDMI Port, 2 USB 2.0
2	Single Finger Biometric Device	Mantra Model #MFS 100 or Morpho Model MSO1300 E3 USB
3	Pin Pad Device with Card Swipe- Secrecy	PAX POS : D180S PCI X3 Mpos
4	Display Monitor	LCD / LED Monitor: TFT-LCD / LED Panel
5	Multi Function Device	Multi Function Color Printer, Scanner and Copier
6	Cash Counting and Fake Currency Machine	Currency Counting & Fake note Detector: UV/MG/IR Detection, Feeder & Holder capacity-100 note or higher
7	Digital Signage (Optional)	Android Display 32": Resolution-1366x768, Android Operating System, 1GB RAM, 8GB ROM, 2 HDMI Ports, 2 USB Ports, 1 Lan Port, Wall Mount – Included
8	CC TV Camera	2 MP Dome IP Camera , 4 Channel NVR 2 TB surveillance HDD:- 01 Nos.4. 4 Port POE Switch (HIKVISION, Dlink, TPlink)
9	UPS	1 KVA UPS with battery backup of minimum of 1 hour (Backup should be decided depending on the power situation in the Kendra location)



# **Case Studies: Nextgen Top Performers**



Franchisee – **SHAWAN ALI** from a **Tier-3** location of Uttar Pradesh have Earned **1,30,483** in just one month from **BFSI** – **Banking Services** 

Number of Accounts
Opened-39

Total Transaction Value-2,57,16,790



Franchisee – **KAJALBEN PATEL** from a **Tier-2** location of Gujarat have Earned **28,065** in just one month from **BFSI-DMT Services** 

Number of Transaction-1,266

**Total Transaction Value- 43,56,847** 



Franchisee – **DEEPAK KUMAR** from a **Tier-3** location of Haryana have Earned **4,13,400** in just one month from **Healthcare Services** 

Number of Transaction-2067

Total Transaction Value-20,67,000



# NextGen Vakrangee Kendra: Committed to ESG & UN SDGs



## Sustainability ESG Performance Update

Global recognition reflects company's commitment to further enhance its corporate governance and transparency standards. Company has achieved Global recognition across various platforms for its superior ESG performance and long term Business sustainability. Vakrangee Limited has been accepted as a Signatory of the United Nations Global Compact.

Company has been successful in benchmarking its performance on a wide range of industry specific economic, environmental, governance and social criteria that are relevant to the growing focus on Business sustainability and financially relevant to the corporate success.

Sr. No.	ESG Assessment & Rating platform	Vakrangee Ranking	
1	Sustainalytics ESG Risk Assessment Rating	Globally ranked No.1 in the Sustainalytics ESG Risk rating rankings out of the 816 companies assessed in the Software and Services industry across worldwide	SUSTAINALYTICS
2	SAM Corporate Sustainability Assessment (CSA) –S&P Global	Globally ranked No. 13 Company in the global industry ranking and ranked No. 9 in the Corporate Governance global industry raking based on RobecoSAM – S&P Global ESG Score	Now a Part of S&P Global
3	Bloomberg Gender Equality Index (BGEI)	Included in the Bloomberg's 2021 Gender-Equality Index (GEI). The 2021 Bloomberg GEI comprises of 380 companies across the world with a combined market capitalization of USD14 Trillion Headquartered in 44 countries and Regions across 11 sectors	Bloomberg Gender-Equality Index 2021



# About Vakrangee



## About Vakrangee

Vakrangee is a technology-driven company, focusing on creating India's largest network of last-mile retail outlets. We have emerged as a "one-stop shop" digital convenience store providing a variety of services such as banking, insurance, ATM, e-governance, e-commerce, logistics and financial services.

"Vakrangee aims to be the most trustworthy physical as well as online convenience store across India."







### 19,230+ Nextgen Kendras\*

One of the large franchisee network companies with presence in 5,430+ postal codes

### 30+ Years

Founded in the year 1990, Vakrangee has 30+ years of service excellence

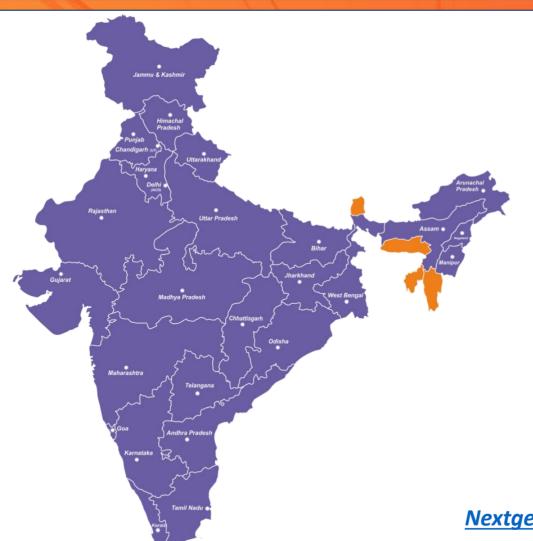
### **Debt-free Company**

A company with zero debt

- \* As of 31st December 2021
- · Source: Company



# **Our Presence**



**19,230+** OUTLETS\*

**33** STATES & UTS

**560+** Districts Covered

**5,430+** Postal Code Covered

**80%** Presence in Tier IV & VI Cities

**Nextgen Vakrangee Kendra Locator** 



- - As of 31st December, 2021
- - No of Outlets 13,610+ fully Operational outlets and 5,620+ Outlets are under Service Activation stage



### **Contact Us**

### **Apply For This Unmissable Opportunity\***



Apply Now at - https://apply.vakrangeekendra.in



### For more details:

• Please give a miss call on – 9355133599 or call on - 022-69001726 (10 am to 7 pm - Monday to Saturday)



Visit - www.vakrangee.in



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